

100% Money Back
Guarantee

Vendor:Network Appliance

Exam Code:NS0-101

Exam Name:NetApp Accredited Sales Professional
Exam

Version:Demo

QUESTION 1

High performance computing (HPC), data-intensive applications (such as seismic processing, digital image creation and media hosting) demand the ability to scale which two factors to extreme levels? (Choose two.)

- A. storage capacity
- B. performance
- C. clustering
- D. Total Cost of Ownership

Correct Answer: AB

QUESTION 2

NetApp is a member of the Oracle Hardware Assisted Resilient Data (HARD) Initiative and its products have been validated by Oracle HARD testing. Which three database-related issues does NetApp storage technology address? (Choose three.)

- A. preventing multi-disk failure within an Oracle database environment
- B. detecting and preventing potential data corruption before it occurs
- C. load balancing Oracle database workloads
- D. preventing accidental overwrites of business-critical data
- E. detecting any data corruption introduced during backup lifecycle management

Correct Answer: BDE

QUESTION 3

You are having a discussion with a customer about disk-to-disk (D2D) backup solutions. The customer comments, "Disk is too expensive as a backup media." What are two appropriate responses you can make? (Choose two.)

- A. Disks are becoming less expensive.
- B. Deduplication and incremental backups reduce costs.
- C. NetApp FlexClone reduces the storage requirements.
- D. NearStore VTL can optimize the tape environment.

Correct Answer: AB

QUESTION 4

Which service is a fixed-scope service that enables customers to take their newly-installed system to a production-ready state?

- A. ConsultingEdge Services
- B. Data Assessment Services
- C. Rapid Deployment Services
- D. SupportEdge Premium

Correct Answer: C

QUESTION 5

Which publication contains detailed pricing and configuration information on new products introduced by NetApp?

- A. product bulletin
- B. Tech OnTap newsletter
- C. product performance report
- D. Spotlight Presentation

Correct Answer: A

QUESTION 6

Which NetApp Manageability Software Family suite provides comprehensive infrastructure management?

- A. Server Suite
- B. Storage Suite
- C. Data Suite
- D. Application Suite

Correct Answer: B

QUESTION 7

A Windows storage consolidation objection you might encounter is that Microsoft provides only limited support for Windows when NetApp is involved. What is the most appropriate response to this objection?

- A. Microsoft and NetApp provide joint support through an OEM Premier Support Agreement.
- B. NetApp unified storage enables content and/or Write Once Read Many (WORM) storage on any NetApp system allowing Exchange to be more efficient.

C. NetApp and Microsoft have a licensing agreement wherein Microsoft shares Windows communication protocols for data storage.

D. NetApp experience in large-scale enterprise deployments has earned the trust of thousands of enterprise customers.

Correct Answer: A

QUESTION 8

Which three customer challenges does a NetApp storage solution for a NAS environment address? (Choose three.)

A. SAN fabric costs

B. disruptive storage provisioning

C. server platform deployment

D. storage utilization

E. data sharing between UNIX and Windows

Correct Answer: BDE

QUESTION 9

Which three benefits does SnapVault provide to customers? (Choose three.)

A. reduces backup time

B. provides compliant backups

C. provides integration with enterprise backup technologies

D. reduces disk space consumption

E. provides encrypted backups

Correct Answer: ACD

QUESTION 10

NetApp is in the Leadership quadrant of the Gartner Magic Quadrant for Mid-Range Enterprise Disk Arrays rating of storage vendors. This is their highest rating and pertains to _____.

A. strategic business partnerships

B. financial stability

C. completeness of vision and ability to execute

D. world-class service and support

Correct Answer: C

QUESTION 11

A customer utilizing NetApp storage for Windows and/or UNIX file services can expect to realize which benefit as it pertains to having a better RPO?

- A. minimal amount of data loss
- B. more concurrent users
- C. minimal time to recover files
- D. greater storage utilization

Correct Answer: A

QUESTION 12

Most Oracle customers require large development environments and they are concerned about the amount of storage required to support them. Which statement defines the NetApp value proposition for this situation?

- A. NetApp FlexClone provides the ability to almost instantly create development environments without using additional storage capacity.
- B. The NetApp Unified Storage approach allows customers to use both primary and secondary storage for development.
- C. The NetApp scalable storage architecture allows customers to dynamically grow database environments at their own pace.
- D. NetApp SnapVault uses less storage capacity when creating a development environment.

Correct Answer: A