

**100%** Money Back  
**Guarantee**

**Vendor:**Cisco

**Exam Code:**650-251

**Exam Name:**LCSAUC Cisco Lifecycle Services  
Advanced IP Communications

**Version:**Demo

### QUESTION 1

Which service components in the plan phase includes developing and executing a project management program and managing information, resources, and change control?

- A. Preparing Project Kickoff
- B. Design Project Kickoff
- C. Implementation Project Kickoff
- D. Planning Project Kickoff

Correct Answer: D

---

### QUESTION 2

Within the prepare phase, which task is associated with the conduct business requirements workshop?

- A. Determine Vertical Approach and strategy
- B. Identify Decision Making Criteria
- C. Identify Budget and stage of Buying Cycle
- D. Conduct User Community Adoption Absorption Analysis
- E. Complete Competitive Analysis
- F. Determine Critical Timeline

Correct Answer: D

---

### QUESTION 3

In the implement phase, staging involves installation and testing the customer's solution components in a non-production lab environment. Which of the following defines the benefit to the partner ?

- A. A Properly planned and executed Day 1 support plan improves the customer's and their end-users satisfaction with the implemented solution.
- B. Proper migration allows the customer to adopt the new hardware or software solution without an unacceptable disruption of their network services
- C. Staging a validates that the system is operational to the customer and provides the customer with increased confidence in the implemented system.
- D. Staging validates the system and proactively identifies and resolves any network implementation issues. It demonstrates to the customers that the partner will deploy a quality network in an efficient manner and mitigates risk that the incorrect software or hardware is delivered to the installation site

Correct Answer: D

---

**QUESTION 4**

Which service component in the plan phase evaluates the readiness of your current facilities infrastructure to support Cisco Unified Communications system development?

- A. Network Readiness Assessment
- B. Operation Readiness Assessment
- C. Site Readiness Assessment
- D. Application Readiness Assessment

Correct Answer: C

---

**QUESTION 5**

Your work as a network technician at Certkiller .com. Your boss, Mrs. Certkiller, is interested in effective Change Management. You are required to put steps in the correct sequence.

Select and Place:

Correct Answer:

**Steps, Select from these**

- Accept and Schedule Change
- Conduct Post Change Evaluations
- Evaluate Change
- Execute Change
- Originate Change

**Steps, place here**

- Place first step here*
- Place second step, if any, here*
- Place third step, if any, here*
- Place fourth step, if any, here*
- Place 5th step, if any, here*

**Steps, Select from these**

**Steps, place here**

Originate Change

Evaluate Change

Accept and Schedule Change

Execute Change

Conduct Post Change Evaluations

**QUESTION 6**

In which phase is the staff training development for Cisco Unified Communications planned?

- A. Design
- B. Implement
- C. Plan
- D. Prepare

Correct Answer: B

**QUESTION 7**

Which of the following phases includes identifying and documenting customer business requirements?

- A. Prepare
- B. Initiate
- C. Design
- D. plan

Correct Answer: A

### QUESTION 8

Which service component within the prepare phase validates the Cisco Unified Communications System high-level design of the customer and identifies potential design enhancements?

- A. Proof of Concept
- B. Technology Strategy Development
- C. High-level Design Development
- D. Proposal Development

Correct Answer: A

---

### QUESTION 9

Which service component includes preparing for the Cisco Unified Communications customer demonstrations and presenting an overview of the applicable solutions?

- A. Present an Overview of the Design
- B. Conduct Administrator and End-User Training
- C. Customer Educations
- D. Proof of concept

Correct Answer: C

---

### QUESTION 10

Within the plan phase is the operations readiness report, which is customer deliverable that contains the results of two tasks. One of these tasks is identify gaps between existing and leading practices. What is the other task that is used to develop the operations readiness report?

- A. Document initial placement of Access Points
- B. Remotely Backup IPC solution Configurations and databases
- C. Document Trunking Requirements for each site
- D. Establish Escalation Requirements for each site
- E. Document plan to Remediate Operational issues

Correct Answer: E

---

### QUESTION 11

One of the tasks within the Business Case Alignment Service Component is Analyze and Document Hard Dollar,

Productivity and Business initiative Gains. Which Section of the Optimization Report should contain this information?

- A. ROI Analysis Initiatives Section
- B. Departmental Initiatives Section
- C. Logical-level Functionality Section
- D. User Absorption Section
- E. Gap Analysis Section

Correct Answer: A

---

#### **QUESTION 12**

In the Operate Phase, Which three templates and or tools are used to in the tasks to accomplish the activity, monitoring an IPC System (Choose three)

- A. Supplier Management Reports
- B. Applications Development Document
- C. Remote Operational Support
- D. Network Implementation Plan
- E. Operations, Administration and Management (OAM) tool
- F. Network Management System (NMS) Console

Correct Answer: CEF