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Vendor: Cisco

Exam Code: 700-260

Exam Name: Advanced Security Architecture for Account Manager

Version: Demo

QUESTION 1

Increased employee productivity, confidence in data confidentiality, and increased visibility are features that demonstrate which Cisco business value?

- A. Cost effectiveness
- B. Protection
- C. Control
- D. Flexibility
- E. Completeness

Correct Answer: C

QUESTION 2

Which licensing feature enables customers to better manage their software assets and optimize their IT spending?

- A. Cisco ONE
- B. Smart Accounts
- C. Enterprise License Agreements
- D. License Bundling

Correct Answer: B

QUESTION 3

Which Cisco network security solution helps protect against threats by monitoring and responding to any network anomalies, continually analyzing for potential threats and reacting to them in real time?

- A. Cisco Security Manager
- B. Cisco ASA Firewall Services
- C. Cisco ASA Next-Generation Firewall Services
- D. Cisco Next-Generation Intrusion Prevention System
- E. Cisco Web Security Appliance
- F. Cisco Email Security Appliance
- G. Cisco Identity Services Engine
- H. Cisco Site-to-Site VPN

Correct Answer: D

QUESTION 4

Which Cisco security technology delivers the best real-time threat intelligence?

- A. Cisco Security Intelligence Operations
- B. Cisco ASA Next-Generation Firewall Services
- C. Cisco Identity Services Engine
- D. Cisco Security Manager
- E. Cisco TrustSec

Correct Answer: A

QUESTION 5

Upon which component are security solutions directly built in the Cisco future solutions architecture framework?

- A. Security intelligence operations
- B. Third-party applications

- C. Management and intelligence capabilities
- D. Cisco security platforms

Correct Answer: D

QUESTION 6

At which point during the attack continuum does a customer experience limited remediation tools?

- A. Across the entire continuum
- B. During
- C. Before
- D. After

Correct Answer: A

QUESTION 7

Which technology solution can resolve the inability of a customer to properly restrict and authorize access to protected resources while still introducing new applications, devices, and business partnerships?

- A. Cisco Secure Data Center
- B. Cisco Cyber Threat Defense
- C. Cisco TrustSec
- D. Cisco Data Center Virtualization and Cloud
- E. Cisco Application Centric Infrastructure
- F. Cisco Security Intelligence Operations

Correct Answer: C

QUESTION 8

Utilizing the Cisco software lifecycle generates which two benefits for partners? (Choose two.)

- A. Adaptable deployment
- B. Software portability
- C. Improved sales performance
- D. Cisco incentives
- E. Increased efficiencies
- F. Sales promotions
- G. Customer support

Correct Answer: CE

QUESTION 9

Which Cisco security benefit is a differentiator that allows partners to plan and model their businesses?

- A. Comprehensive vision for security
- B. One solution to fit every need
- C. Unparalleled commitment
- D. Lowest price points
- E. Best-in-class technologies

Correct Answer: A

QUESTION 10

What is the primary customer challenge that is created by the wide variety of security solution providers on the market?

- A. Choosing the right provider

- B. Contacting all providers for information
- C. Finding a low-cost option
- D. Determining the single best security product

Correct Answer: A

QUESTION 11

Automatic updates and post-attack guidance are features that demonstrate which Cisco business value?

- A. Completeness
- B. Cost effectiveness
- C. Flexibility
- D. Control
- E. Protection

Correct Answer: D

QUESTION 12

End-to-end protection and protection across the attack continuum are features that demonstrate which two Cisco business values? (Choose two.)

- A. Cost effectiveness
- B. Protection
- C. Control
- D. Flexibility
- E. Completeness

Correct Answer: BE

QUESTION 13

The unmatched security that Cisco offers is demonstrated by its long-standing experience in which two options? (Choose two.)

- A. Mobile solutions
- B. Networks
- C. Software
- D. Security
- E. Devices

Correct Answer: BD

QUESTION 14

Refer to the exhibit.

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