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**Vendor:**Microsoft

**Exam Code:**74-678

**Exam Name:**Designing and Providing Microsoft  
Volume Licensing Solutions to Large Organisations

**Version:**Demo

## QUESTION 1

This question requires that you evaluate the underlined text to determine if it is correct.

Windows 8.1 Pro OEM licenses permit downgrades to any version of Windows.

Review the underlined text. If it makes the statement correct select "No change is needed." If the statement is incorrect, select the answer choice that makes the statement correct

- A. No change is needed.
- B. Do not permit downgrades
- C. Permit downgrades to Windows 7 Enterprise
- D. Permit downgrades to Windows 7 Professional
- E. Permit downgrades to Windows XP Professional

Correct Answer: D

Windows 8.1 Pro OEM includes downgrade rights to: Windows 7 Professional Windows Vista Business

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## QUESTION 2

A customer has an Enterprise Subscription Agreement.

The customer has the following deployed:

Microsoft Exchange Server 2013 Enterprise Edition

Microsoft System Center 2012 92 Datacenter Edition Microsoft System Center 2012 R2 Standard Edition

Microsoft Office Professional Plus 2013

Windows Server 2012 R2 Datacenter

Windows Server 2012 R2 Standard

Microsoft SharePoint Server 2013

Windows 8.1 Pro

The company is evaluating the implementation of Hyper-V and the live migration of virtual machines.

To which product does the License Mobility within Server Farms right apply?

- A. Microsoft System Center 2012 R2 Standard Edition
- B. Windows 8.1 Pro
- C. Microsoft System Center 2012 R2 Datacenter Edition

D. SharePoint Server 2013

Correct Answer: D

Products--like Microsoft SharePoint and Microsoft Exchange--that are identified as eligible for License Mobility within Server Farms in the Microsoft Product Use Rights (PUR) document will be available for License Mobility. Reference: License Mobility Through Software Assurance

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### QUESTION 3

You need to tell a customer which features are available in Microsoft Lync Online Plan 1 and Lync Online Plan 2. What should you tell the customer? To answer, select the appropriate features for each plan in the answer area.

Hot Area:

#### Answer Area

Feature	Lync Online Plan 1	Lync Online Plan 2
Instant messaging (IM)	<input type="checkbox"/>	<input type="checkbox"/>
Real-time presence	<input type="checkbox"/>	<input type="checkbox"/>
Web conferencing	<input type="checkbox"/>	<input type="checkbox"/>
Enterprise Voice	<input type="checkbox"/>	<input type="checkbox"/>

Correct Answer:

#### Answer Area

Feature	Lync Online Plan 1	Lync Online Plan 2
Instant messaging (IM)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Real-time presence	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Web conferencing	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Enterprise Voice	<input type="checkbox"/>	<input type="checkbox"/>

\* Lync Online Plan 1 include: / Rich Presence, IM (1:1 and multiparty), Microsoft Office interoperability / Public Cloud IM/P federation with Windows live / Skype Connectivity Etc.

\* Lync Online Plan 2 include: / Rich Presence, IM (1:1 and multiparty), Microsoft Office interoperability / Public Cloud IM/P federation with Windows live / Skype Connectivity / Desktop, Application, and Whiteboard Sharing Etc.

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#### QUESTION 4

A company named Contoso, Ltd. purchases server licenses that have Software Assurance (SA).

The company plans to migrate all servers to Microsoft Azure.

You need to identify which SA benefits can be used by the IT department to support the planned migration.

Which two benefits should you identify? Each correct answer presents part of the solution.

- A. Backup for Disaster Recovery
- B. License Mobility through SA
- C. License Mobility within Server Farms
- D. Planning Services

Correct Answer: BD

B: License Mobility Through Software Assurance

D: Key benefits of Software Assurance include: Planning Services to enable efficient deployments In-person and online training for IT pros and end users Rights to new software releases during the term of your agreement at no additional cost Access to unique technologies available only to Software Assurance customers Ways to spread payments over time

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#### QUESTION 5

A company is considering using Microsoft Azure services.

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

Hot Area:

**Answer Area**

	Yes	No
Microsoft Azure is provisioned automatically when the company commits to Microsoft Office 365 ProPlus in an Enterprise Agreement.	<input type="radio"/>	<input type="radio"/>
Microsoft Azure is provisioned automatically in an Enterprise Agreement when the company transitions from the Microsoft Core CAL Suite to Windows Intune.	<input type="radio"/>	<input type="radio"/>
An upfront monetary commitment for Microsoft Azure is required when Azure is the only Server and Cloud Enrollment (SCE) component.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

**Answer Area**

	Yes	No
Microsoft Azure is provisioned automatically when the company commits to Microsoft Office 365 ProPlus in an Enterprise Agreement.	<input type="radio"/>	<input checked="" type="radio"/>
Microsoft Azure is provisioned automatically in an Enterprise Agreement when the company transitions from the Microsoft Core CAL Suite to Windows Intune.	<input type="radio"/>	<input checked="" type="radio"/>
An upfront monetary commitment for Microsoft Azure is required when Azure is the only Server and Cloud Enrollment (SCE) component.	<input checked="" type="radio"/>	<input type="radio"/>

\* (1) Some Office 365 options include Azure Rights Management (RMS), which allows users to apply Information Rights Management (IRM) protection to documents.

\* (2) Intune is also included as part of the Enterprise Mobility Suite, the most cost-effective way to acquire Intune, Azure Active Directory Premium, and Azure Rights Management.

\* (3) The Server and Cloud Enrollment offers four components:

1. Core Infrastructure
2. Application Platform

3. Developer Platform

4. Microsoft Azure

Choose any of these components individually, or group them as needed. When you choose any of the first three components, Microsoft Azure is also available at the best pricing.

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#### QUESTION 6

A company has 750 computers that have Original Equipment Manufacturer (OEM) licenses for Microsoft Office Professional 2010. The company plans to update 340 computers to Office Professional Plus 2013.

You need to recommend the license agreement through which the company should purchase the licenses.

Which agreement should you recommend?

- A. Open Value Non-Company-wide
- B. Select Plus
- C. OEM
- D. Microsoft Online Subscription Agreement (MOSA)

Correct Answer: C

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#### QUESTION 7

Which two goals are met by the company's current licensing solution given the planned changes? Each correct answer presents part of the solution.

- A. A Datum must run the most up-to-date versions of the desktop platform products to access the custom application.
- B. A Datum wants the users to be able to access their corporate desktop from their home computer.
- C. A Datum wants to deliver Windows and Office in a virtual desktop to the users.
- D. A Datum wants to be able to install multiple virtual desktops on the device of each user.
- E. A Datum wants the flexibility to deploy virtual desktops to the cloud.

Correct Answer: BC

Not A: The latest versions can not be used. Not D, not E: No current cloud licensing exists.

\* Scenario:

/ Current Licensing Solution

A Datum recently signed an Enterprise Agreement that includes Office Professional Plus, Windows Enterprise Upgrade, and Microsoft Core CAL Suite licensed per user.

Currently, all of the licenses for SQL Server are assigned to long-term workloads. / A Datum uses Microsoft Lync Server 2010, Microsoft SharePoint Server 2010, and Microsoft Exchange Server 2010. Various versions of Microsoft SQL Server are used heavily across the server farm both as an infrastructure product and as a data warehouse tool.

/ Business Goals A Datum spent a significant amount of time developing a custom application that will be used by hundreds of the company's partners and suppliers. The application will always run on the latest version of SQL Server and SharePoint Server. A Datum wants the application to be available to the users immediately.

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### QUESTION 8

A customer has an Enterprise Agreement and wants to use the Software Assurance (SA) benefits. For each of the following statements, select Yes if the statement is true. Otherwise, select No.

Hot Area:

#### Answer Area

	Yes	No
The Office Multi-Language Pack benefit must be activated.	<input type="radio"/>	<input type="radio"/>
The Windows Roaming Use Rights benefit must be activated.	<input type="radio"/>	<input type="radio"/>
The Training Vouchers benefit must be activated.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

**Answer Area**

	Yes	No
The Office Multi-Language Pack benefit must be activated.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
The Windows Roaming Use Rights benefit must be activated.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
The Training Vouchers benefit must be activated.	<input checked="" type="checkbox"/>	<input type="checkbox"/>

\* Activate the vouchers necessary for training (for use within 180 days from activation)

**QUESTION 9**

Match the agreements to the corresponding statements. To answer, drag the appropriate agreements from the column on the left to its statement on the right. Each agreement may be used once, more than once, or not at all.

Select and Place:

Agreements	Answer Area
Enterprise Agreement	Can only be used to purchase licenses within a single region: <input type="text" value="Agreement"/>
Microsoft Products and Services Agreement (MPSA)	Cannot be used to purchase Microsoft Office 365: <input type="text" value="Agreement"/>
Microsoft Service Provider License Agreement (SPLA)	Requires an organization-wide commitment: <input type="text" value="Agreement"/>
Open License	
Select Plus	

Correct Answer:



Agreements	Answer Area
	Can only be used to purchase licenses within a single region: <input type="checkbox"/> Open License
Microsoft Products and Services Agreement (MPSA)	Cannot be used to purchase Microsoft Office 365: <input type="checkbox"/> Select Plus
Microsoft Service Provider License Agreement (SPLA)	Requires an organization-wide commitment: <input type="checkbox"/> Enterprise Agreement

\* Open License

Restricted to a single region

\* Select Plus

Office 365 isn't available through Select or Select Plus or open subscription licensing.

\* Enterprise Agreement

Through their Enterprise Agreement commitment to Microsoft, enterprise customers will get our best Azure prices based on their infrastructure spend—regardless of their upfront Azure commitment.

### QUESTION 10

A Datum is evaluating whether to acquire the SQL Server 2014 licenses through a Server and Cloud Enrollment (SCE). For each of the following statements, select Yes if the statement is true. Otherwise, select No.

Hot Area:

**Answer Area**

	Yes	No
A. Datum needs Software Assurance (SA) on all of its SQL Server 2014 licenses.	<input type="checkbox"/>	<input type="checkbox"/>
A. Datum needs SQL Server Enterprise Core licenses that are available only through the SCE.	<input type="checkbox"/>	<input type="checkbox"/>
It is more cost effective to purchase SQL Server 2014 through the SCE rather than as an Additional Product in the Enterprise Agreement.	<input type="checkbox"/>	<input type="checkbox"/>

Correct Answer:

**Answer Area**

	Yes	No
A. Datum needs Software Assurance (SA) on all of its SQL Server 2014 licenses.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
A. Datum needs SQL Server Enterprise Core licenses that are available only through the SCE.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
It is more cost effective to purchase SQL Server 2014 through the SCE rather than as an Additional Product in the Enterprise Agreement.	<input checked="" type="checkbox"/>	<input type="checkbox"/>

**QUESTION 11**

How should SharePoint Server 2013 be licensed for the custom application for the company's partners and suppliers?

- A. By using a SharePoint Server 2013 External Connector license
- B. By using a SharePoint Server 2013 server license
- C. By using a SharePoint Server 2013 server license and User CALs

D. By using a SharePoint Server 2013 for Internet Sites license

Correct Answer: A

\*

Scenario: A Datum spent a significant amount of time developing a custom application that will be used by hundreds of the company's partners and suppliers. The application will always run on the latest version of SQL Server and

SharePoint Server. A Datum wants the application to be available to the users immediately.

\*

an External Connector (EC) license is offered for some products as an optional alternative to address specific customer scenarios.

\*

If you want external users--such as business partners, external contractors, or customers--to be able to access your network, you have two licensing options:

Acquire CALs for each of your external users.

Acquire External Connector (EC) licenses for each server that will be accessed by your external users.

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## QUESTION 12

This question requires that you evaluate the underlined text to determine if it is correct.

Microsoft includes product activation technology in some products. Key Management Service (KMS) activation can be used to activate products acquired through any channel.

Review the underlined text. If it makes the statement correct select "No change is needed." If the statement is incorrect select the answer choice that makes the statement correct.

- A. No change is needed.
- B. As a Full Packaged Product (FPP)
- C. Preinstalled on a new computer
- D. Through Volume Licensing only

Correct Answer: D

Microsoft Key Management Services (KMS) provides a way to activate volume license.

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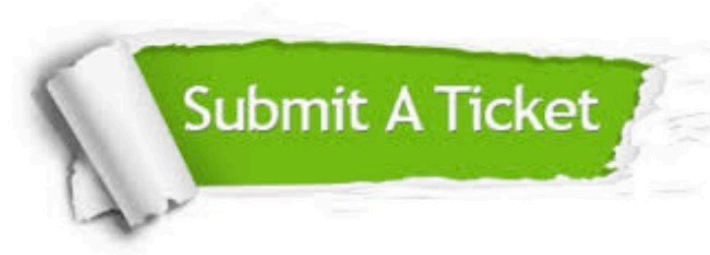
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