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**Vendor:**Microsoft

**Exam Code:**74-678

**Exam Name:**Designing and Providing Microsoft  
Volume Licensing Solutions to Large Organisations

**Version:**Demo

## QUESTION 1

A customer has an Enterprise Agreement and five servers that run Windows Server 2012 R2 Standard. Each server hosts one virtual machine that runs Windows Server 2012 R2 Standard.

On each server, the customer plans to add 10 virtual machines that will run Windows Server 2012 R2 Standard.

You need to recommend a licensing solution for the planned deployment of the virtual machines.

The solution must minimize costs.

What should you recommend purchasing?

- A. Windows Server 2012 R2 Standard licenses
- B. Software Assurance (SA) Step-up licenses
- C. Windows Server 2012 R2 Datacenter licenses
- D. Windows Server 2012 R2 Essentials licenses

Correct Answer: C

For Windows Server 2012 R2 Datacenter Edition:

Running Instances of the Server Software.

For each server to which you have assigned the required number of software licenses, you may run on the licensed server, at any one time:

/ One instance of the server software in the physical OSE, and / Any number of instances of the server software in virtual OSEs (only one instance per virtual OSE).

Incorrect:

The alternatives do not allow 10 virtual machines on each server:

Not A: For each server with Windows Server 2012 R2 Standard only two instance of the server software in one virtual operating system environment. Not C: For each server with Windows Server 2012 R2 Essentials only one instance of the

server software in one virtual operating system environment.

Reference: Licensing Windows Server 2012 R2 for use with virtualization technologies

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## QUESTION 2

A customer has an Enterprise Agreement and wants to use the Software Assurance (SA) benefits. For each of the following statements, select Yes if the statement is true. Otherwise, select No.

Hot Area:

### Answer Area

	Yes	No
The Office Multi-Language Pack benefit must be activated.	<input type="radio"/>	<input type="radio"/>
The Windows Roaming Use Rights benefit must be activated.	<input type="radio"/>	<input type="radio"/>
The Training Vouchers benefit must be activated.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

### Answer Area

	Yes	No
The Office Multi-Language Pack benefit must be activated.	<input checked="" type="radio"/>	<input type="radio"/>
The Windows Roaming Use Rights benefit must be activated.	<input type="radio"/>	<input checked="" type="radio"/>
The Training Vouchers benefit must be activated.	<input checked="" type="radio"/>	<input type="radio"/>

\* Activate the vouchers necessary for training (for use within 180 days from activation)

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### QUESTION 3

A company has 500 users.

The company signs an Enterprise Agreement licensing 450 users for Microsoft Office Professional Plus 2013 and the

Microsoft Enterprise CAL Suite. Fifty users from the sales department will be licensed for similar functionality by using Office 365 User Subscription Licenses (USLs).

You need to recommend an Office 365 plan for the sales department users. The solution must ensure that all of the users have equivalent licensing and must minimize costs.

Which plan should you recommend?

- A. Office 365 Enterprise E1
- B. Office 365 Enterprise E3
- C. Office 365 Enterprise E4
- D. Office 365 Midsize Business

Correct Answer: B

Incorrect:

Not A: Office 365 Enterprise E1 does not include Microsoft Office Professional Plus 2013.

Not C: Not required. E3 is enough.

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#### QUESTION 4

This question requires that you evaluate the underlined text to determine if it is correct.

A company named Contoso, Ltd. builds cloud applications. Microsoft Azure allows the company's developers to deploy and manage their applications and to pay for only the resources that their applications use. Review the underlined text. If it makes the statement correct select "No change is needed." If the statement is incorrect select the answer choice that makes the statement correct.

- A. No change is needed.
- B. Windows Intune
- C. A Power BI for Office 365 subscription
- D. A Microsoft Office 365 Developer subscription

Correct Answer: A

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#### QUESTION 5

A Datum purchases Windows 8.1 Enterprise Upgrade licenses through their current agreement.

What are three benefits of these licenses compared to the Original Equipment Manufacturer (OEM) licenses? Each correct answer presents a complete solution.

- A. License Mobility rights

- B. Rights to reassign licenses
- C. Re-imaging rights
- D. Perpetual usage rights
- E. Windows Virtual Desktop Access (VDA) rights

Correct Answer: BDE

B: Windows Enterprise use rights are bound to the existing PC if SA is allowed to expire. And as before, Windows Enterprise edition upgrade licenses can be reassigned to a replacement device while SA is active, as long as the replacement device has a "qualifying OS."

## QUESTION 6

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

Hot Area:

### Answer Area

	Yes	No
Core Infrastructure Suite is available for purchase only through the Server and Cloud Enrollment (SCE).	<input type="radio"/>	<input type="radio"/>
The Microsoft Volume Licensing Center (MVLC) is the primary location for customers purchasing through the Server and Cloud Enrollment (SCE) to view licensing information, download Microsoft software, and manage Software Assurance (SA) benefits and subscriptions.	<input type="radio"/>	<input type="radio"/>
Microsoft Azure is available for purchase only through the Server and Cloud Enrollment (SCE).	<input type="radio"/>	<input type="radio"/>

Correct Answer:

## Answer Area

	Yes	No
Core Infrastructure Suite is available for purchase only through the Server and Cloud Enrollment (SCE).	<input type="radio"/>	<input checked="" type="radio"/>
The Microsoft Volume Licensing Center (MVLC) is the primary location for customers purchasing through the Server and Cloud Enrollment (SCE) to view licensing information, download Microsoft software, and manage Software Assurance (SA) benefits and subscriptions.	<input type="radio"/>	<input checked="" type="radio"/>
Microsoft Azure is available for purchase only through the Server and Cloud Enrollment (SCE).	<input type="radio"/>	<input checked="" type="radio"/>

### \* Core Infrastructure Suite

The Enrollment for Core Infrastructure (ECI) extends the value of the Enterprise Agreement by offering you a private cloud licensing solution.

### \* MVLC

The new Microsoft Volume Licensing Center (MVLC) makes it easy to manage your products and services. Through the MVLC, you can also purchase and assign Microsoft Online Services and manage Software Assurance benefits across

your entire organization, quickly and accurately. Enhanced online self-service tools give you better management capabilities by making it easier for you to access all the information you need about your assets through a single portal.

### \* Server and Cloud Enrollment

How the SCE works:

1. Select from one or more of the available components that you want to enroll in:

Core Infrastructure (Windows Server and System Center)

Application Platform (SQL Server, BizTalk Server, and SharePoint Server)

Developer Platform (Visual Studio)

Microsoft Azure

Etc.

## QUESTION 7

A company named Contoso, Ltd. wants to standardize the Microsoft Core CAL Suite for all of its users. Contoso

indicates that it has a fluctuating user count due to the seasonality of its business.

You need to recommend a licensing program for Contoso.

What should you recommend?

- A. Microsoft Products and Services Agreement (MPSA)
- B. Enterprise Subscription Agreement
- C. Enterprise Agreement
- D. Open

Correct Answer: B

<https://ladylicensing.wordpress.com/page/14/>

Enterprise Subscription Agreement permits you to reduce your PC count at the anniversary date if you have a fluctuating or seasonal business, bear in mind you cannot reduce lower than the program minimum of 250PCs

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## QUESTION 8

You inform Contoso about license management and the benefits of using the Volume Licensing Service Center (VLSC).

Which licensing agreement CANNOT be managed from the VLSC?

- A. Enterprise Agreement
- B. Open
- C. FPP
- D. Enterprise Subscription Agreement

Correct Answer: C

Not A: Accessing Product Keys by Organization in the VLSC If you purchased an Enterprise Agreement, you can track your product keys by the organization and also sort them in the open Microsoft Excel file in the Organization column.

Not B: When a new Open License order is placed, Microsoft captures the details for both the end customer and reseller.

Not B, Not D: Registered VLSC users who are owners or resellers of Open License agreements can request a limited set of permissions for Open License agreements only. These permissions include Viewing Open License agreements Download licensed software Access product keys Viewing a software assurance summary Viewing or managing Microsoft subscriptions

Reference: Volume Licensing Service Center User Guide

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## QUESTION 9

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

Hot Area:

**Answer Area**

	Yes	No
Purchasing Microsoft Office 365 ProPlus User Subscription Licenses (USLs) through a Volume Licensing agreement includes Office downgrade rights.	<input type="radio"/>	<input type="radio"/>
Purchasing Microsoft Office 365 ProPlus User Subscription Licenses (USLs) through a Volume Licensing agreement includes rights to run Office on Demand.	<input type="radio"/>	<input type="radio"/>
Purchasing Microsoft Office 365 ProPlus through a Volume Licensing agreement includes rights to run Office in a Virtual Desktop Infrastructure (VDI) environment.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

**Answer Area**

	Yes	No
Purchasing Microsoft Office 365 ProPlus User Subscription Licenses (USLs) through a Volume Licensing agreement includes Office downgrade rights.	<input type="radio"/>	<input checked="" type="radio"/>
Purchasing Microsoft Office 365 ProPlus User Subscription Licenses (USLs) through a Volume Licensing agreement includes rights to run Office on Demand.	<input checked="" type="radio"/>	<input type="radio"/>
Purchasing Microsoft Office 365 ProPlus through a Volume Licensing agreement includes rights to run Office in a Virtual Desktop Infrastructure (VDI) environment.	<input checked="" type="radio"/>	<input type="radio"/>

**QUESTION 10**

This question requires that you evaluate the underlined text to determine if it is correct.

A customer signs a Microsoft Products and Services Agreement (MPSA). The customer should use the Microsoft Volume Licensing Center (MVL) to download product keys for software purchased through the MPSA.

Review the underlined text. If it makes the statement correct select "No change is needed." If the statement is incorrect select the answer choice that makes the statement correct.

- A. No change is needed.
- B. The Volume Licensing Service Center (VLSC)
- C. The Microsoft Volume Licensing Partner Center (MVLPC)
- D. The Microsoft eAgreements tool

Correct Answer: A

After signing your MPSA, you will use the MVLC to manage your licenses and purchasing accounts, create and manage users and permissions, download software, access product keys, and more.

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#### QUESTION 11

You need to identify the minimum number of Core licenses that must be assigned to a virtual machine that has Microsoft SQL Server installed. How many Core licenses should you identify?

- A. 1
- B. 2
- C. 3
- D. 4

Correct Answer: D

There is a minimum four licenses required per VM regardless of VM cores.

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#### QUESTION 12

A company named Wingtip Toys purchases a number of Windows Server 2012 R2 licenses that have Software Assurance (SA). For each of the following statements, select Yes if the statement is true. Otherwise, select No.

Hot Area:

**Answer Area**

	Yes	No
Step-up licenses can be purchased for the Windows Server 2012 R2 Standard licenses.	<input type="radio"/>	<input type="radio"/>
Windows Server 2012 R2 Datacenter licenses with SA are eligible for License Mobility within Server Farms rights.	<input type="radio"/>	<input type="radio"/>
Windows Server 2012 R2 Standard licenses with SA have unlimited virtualization rights.	<input type="radio"/>	<input type="radio"/>
Windows Server 2012 R2 Datacenter licenses with SA have Roaming Use Rights.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

**Answer Area**

	Yes	No
Step-up licenses can be purchased for the Windows Server 2012 R2 Standard licenses.	<input checked="" type="radio"/>	<input type="radio"/>
Windows Server 2012 R2 Datacenter licenses with SA are eligible for License Mobility within Server Farms rights.	<input type="radio"/>	<input checked="" type="radio"/>
Windows Server 2012 R2 Standard licenses with SA have unlimited virtualization rights.	<input type="radio"/>	<input checked="" type="radio"/>
Windows Server 2012 R2 Datacenter licenses with SA have Roaming Use Rights.	<input type="radio"/>	<input checked="" type="radio"/>



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