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Vendor:Salesforce

Exam Code:ADX-201

Exam Name:Administrative Essentials for New
Admins in Lightning Experience

Version:Demo

QUESTION 1

Custom Web Tab may consist of all the following EXCEPT:

- A. A URL
- B. A URL that passes salesforce.com data like an organization's name
- C. An S-Control
- D. An S-Control snippet

Correct Answer: B

QUESTION 2

Which is a capability of a campaign? Choose 2 answers

- A. Add campaign members to other related campaigns using an Apex trigger
- B. Convert leads to contacts from the campaign record
- C. Update the campaign member status of a lead using the manage campaign members feature
- D. Track the number of business accounts related to a campaign

Correct Answer: AC

QUESTION 3

Which one of these is NOT a recorded "activity" in SFDC?

- A. Emails
- B. Dials
- C. Events
- D. Tasks
- E. Log a Call (after call completion)

Correct Answer: B

QUESTION 4

Standard Fiscal Years are periods that follow Gregorian calendar, but can start on the first day of any month of the year.

- A. True
- B. False

Correct Answer: A

QUESTION 5

If a field is visible in the search layout but hidden for certain users via the field-level security settings then which of the following statement is true?

- A. The field-level security overrides the search layout and the field will be hidden for all users
- B. The field will still be visible in search layout to all the users
- C. The field-level security overrides the search layout and the field will be hidden for those users
- D. None of the above

Correct Answer: C

QUESTION 6

Select which is Not Applicable. What does a Page Layout control Select the choice which in NOT applicable

- A. How detail and edit pages are organized
- B. Page section customizations
- C. Which fields, related lists, and Custom Links a users sees
- D. Rollup summary
- E. Field properties ?visible, read-only and required

Correct Answer: D

QUESTION 7

The following can be done by a System Admin to a standard field.

- A. Change the field label
- B. Add help text
- C. Add/edit values of a picklist
- D. Delete the field
- E. All of the above

F. None of the above

Correct Answer: ABC

QUESTION 8

Ursa Major Solar uses a validation rule to prevent invalid data. What are three conditions where this rule is used? (Choose three.)

- A. When records are updated by a workflow rule.
- B. When records are imported.
- C. When records are edited and saved by a user.
- D. When records are deleted by a user.
- E. When records are submitted using web-to-lead.

Correct Answer: BCE

QUESTION 9

Which of the following records can not be mass transferred?

- A. Open Cases
- B. Closed Cases
- C. Open Activities
- D. Closed Activities

Correct Answer: D

QUESTION 10

What is the Impact on a User of the Organization level Locale Changes?

- A. The default Locale of the user is also set to the new Organization Level locale
- B. The User is asked for a Choice; if he would like to choose New Organization Locale or his own Locale
- C. No Impact on the User as he keeps using his own default Locale
- D. From a new session, user will see everything in the New Organization Locale

Correct Answer: C

QUESTION 11

When importing Lead records you must use _____ Currency

- A. An active or inactive
- B. An active
- C. An inactive

Correct Answer: B

QUESTION 12

When creating a Many-to-Many relationship you will need to use a

- A. Junction Object
- B. Lookup Field
- C. Sharing Rules
- D. Workflow Field update

Correct Answer: A