

100% Money Back
Guarantee

Vendor:SAP

Exam Code:C_TSCM62_66

Exam Name:SAP Certified Application Associate -
Sales and Distribution, ERP 6.0 EhP6

Version:Demo

QUESTION 1

What is controlled by the item category of a sales document item? (Choose three)

- A. Whether an item is relevant for billing
- B. Whether an item is relevant for pricing
- C. Whether a customer-material info record is read
- D. Whether you can reject an item in a sales order
- E. Whether you can create schedule lines for the item.

Correct Answer: ABE

QUESTION 2

Which of the following statements regarding partner determination are correct? (Choose two)

- A. The origin of partners that are automatically determined during the creation of sales documents is controlled using a condition type.
- B. When you create a standard order, the permitted partners are automatically copied from the customer master to the document.
- C. In a partner determination procedure, all allowed partner functions are listed.
- D. Partner determination procedures can be defined in sales documents at header, item, and schedule-line level.

Correct Answer: BC

QUESTION 3

What configuration settings are necessary? (Choose two)

- A. The sales document type needs to be set to relevant for delivery.
- B. The item category needs to be set to "relevant for delivery" for value items.
- C. The item category needs to be set to schedule line allowed.
- D. The schedule line category needs be to set to relevant for delivery.

Correct Answer: CD

QUESTION 4

Your company decided to change the price of a material and wants to keep a pricing history. How can you update the

condition records?

- A. Change the price within the sales order to update the condition record.
- B. Change the pricing condition record.
- C. Create a new pricing condition record using a template.
- D. Change the price using the update function of the condition type.

Correct Answer: C

QUESTION 5

Which of the following parameters can you set in the schedule line category? (Choose three)

- A. Transfer of requirements
- B. Delivery type
- C. Shipping condition
- D. Movement type
- E. Availability check

Correct Answer: ADE

QUESTION 6

When you create a new sales order, which master data is automatically copied to the sales order? (Choose two)

- A. The incoterms from the sales area data of the sold-to party
- B. The price list from the general data of the bill-to-party
- C. The terms of payment from the company code data
- D. The agreement on partial deliveries from the sales area data of the ship-to party

Correct Answer: AD

QUESTION 7

Which complaint request document is created with a mandatory reference to a billing document?

- A. Returns
- B. Advanced returns request
- C. Credit memo request

D. Invoice correction request

Correct Answer: D

QUESTION 8

What can you do if you configure only the account group when you define Account Groups and Field Selections for Customers?

- A. You can hide fields in the customer master.
- B. You can create and add new fields to the customer master.
- C. You can determine the account determination procedure.
- D. You can define two number ranges per account group.

Correct Answer: A

QUESTION 9

You have been asked to change a process so that only automatically determined conditions are redetermined in the billing document during sales invoicing.

Where is this behavior controlled?

- A. In the item category of the billing type
- B. In the billing type
- C. In the copy control at item level
- D. In the condition type

Correct Answer: C

QUESTION 10

You are asked to set the system in such a way that it can automatically search for available quotations for customers when sales order items are entered.

What do you have to do to make this happen?

- A. Set the quotation messages function in the quotation sales document type.
- B. Set the completion rule in the item category for the quotation.
- C. Set the quotation messages function in the sales order document type.
- D. List the reference document number field in the incompleteness procedure for the sales order item category.

Correct Answer: C

QUESTION 11

You are using customer hierarchies. Discount HI01 should be based on the values maintained on the different nodes of a customer hierarchy.

Which option allows you to integrate this discount into your pricing strategy?

- A. Implement a pricing procedure that contains condition type HI01 several times according to the number of levels of your customer hierarchy.
- B. Assign an access sequence, consisting of multiple accesses using the same condition table, to condition type HI01.
- C. Set condition type HI01 as a structure condition and maintain records based on this condition for the different hierarchy nodes.
- D. Set the hierarchy flag within the condition record of HI01 for the main node.

Correct Answer: B

QUESTION 12

For which of the following can you use a distribution channel? (Choose two)

- A. To determine the address in the output of the order confirmation
- B. To assign a delivery plant for sales processes
- C. To distinguish material master data used during sales order processing
- D. To determine the transportation scheduling for a material during sales order processing

Correct Answer: BC