

**Vendor:**APICS

Exam Code: CSCP

Exam Name: Certified Supply Chain Professional

Version: Demo

## **QUESTION 1**

The transportation manager at a consumer goods manufacturer has decided to begin shipping full truckload rather than less-than-truckload quantities. Which of the following outcomes is likely following implementation of this decision?

- A. Inventory levels at the manufacturer will decrease.
- B. Lead times as seen by the customer will increase.
- C. Production efficiencies at the manufacturer will increase.
- D. Transportation costs as seen by the customer will increase.

Correct Answer: B

#### **QUESTION 2**

All of the following are characteristics of functional products EXCEPT:

- A. stable demand
- B. predictable demand
- C. 10% to 25% forced end-of-season markdown
- D. long product life cycles
- E. lower profit margins

Correct Answer: C

# **QUESTION 3**

Variability in product design can best be reduced by:

- A. initiating 100% product inspection.
- B. outsourcing the design process.
- C. broadening design specifications.
- D. applying Six Sigma principles.

Correct Answer: D

## **QUESTION 4**

What action has members of supply chains historically taken to protect themselves against variability in supply and demand?

A. improving quality
B. holding inventory
C. sharing information
D. shortening lead times
E. decreasing costs
Correct Answer: B
QUESTION 5
Thinking in terms of which of the following promotes the broadest look at a company\\'s offerings and its customers?
A. quality
B. cost
C. perceived value
D. speed
E. value
Correct Answer: C
QUESTION 6
All of the following are one of the Four Pillars of Supply Chain Excellence EXCEPT:
A. human resources
B. organizational design
C. organizational measurement
D. inventory management
E. information technology
Correct Answer: D
QUESTION 7
Which of the following would be forecasted?

A. dependent demand

B. independent demand

C. raw materials
D. indirect demand
E. purchased parts
Correct Answer: B
QUESTION 8
A company\\'s cash-to-cash cycle time is 36 days. How many weeks of inventory are on hand if the average collection time from customers is 60 days, and the company pays its vendors in 45 days?
A. Two
B. Three
C. Four
D. Five
Correct Answer: C
QUESTION 9
What distinct function/s does a supply chain perform?
I. market mediation
II. indirect
III. physical
A. I
B. II
C. II and III
D. I and III
E. I, II, and III
Correct Answer: D
QUESTION 10

Various researchers report that aggregating data into about 150 to 200 data points results in no more than what percent error in the estimation of total transportation costs?

A. 1 percent

- B. 5 percent
- C. 10 percent
- D. 20 percent
- E. 25 percent

Correct Answer: A

## **QUESTION 11**

Which of the following pairs of supply chain management processes provide the linkages required to facilitate the integration of the supply chain?

- A. Customer Relationship Management and Customer Service Management
- B. Demand Management and Manufacturing Flow Management
- C. Demand Management and Order Fulfillment
- D. Customer Relationship Management and Supplier Relationship Management
- E. Supplier Relationship Management and Customer Service Management

Correct Answer: D

#### **QUESTION 12**

All of the following are cost effective ways to mitigate or minimize risk, EXCEPT:

- A. quality certification
- B. multiple suppliers
- C. supplier development
- D. information sharing
- E. improved forecasting

Correct Answer: B