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**Vendor:**ISEB

**Exam Code:**FCBA

**Exam Name:**BCS Foundation Certificate in Business  
Analysis

**Version:**Demo

### QUESTION 1

Which of the following are steps in the Isaksen and Treffinger's creative problem solving model?

a.

Mess Finding.

b.

Data Modelling.

c.

Process Finding.

d.

Problem Finding.

e.

Solution Finding.

A.

a, b, c and d.

B.

b, c and e.

C.

a, d and e.

D.

a, c, d and e.

Correct Answer: C

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### QUESTION 2

The change curve shows the range of emotions experienced by people when facing change. One of the axes on the graph is Time; what is the other axis?

A. Fear.

B. Self-esteem.

C. Anger.

D. Shock.

Correct Answer: B

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### QUESTION 3

A convenience food manufacturer has undertaken a strategic analysis study and has identified a threat from groups lobbying against the use of packaging for food products. Which of the PESTLE categories would have helped highlight this threat?

A. Legal.

B. Environmental.

C. Technological.

D. Economic.

Correct Answer: B

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### QUESTION 4

A business case for a project claims that the new system will provide managers with more time to think creatively about strategic issues. What would this be classified as in a cost- benefit analysis?

A. An intangible cost.

B. A tangible benefit.

C. An intangible benefit.

D. A tangible cost.

Correct Answer: C

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### QUESTION 5

Which of the following is a primary activity in the value chain?

A. Procurement.

B. Firm infrastructure.

C. Service.

D. Technology development.

Correct Answer: C

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### QUESTION 6

Which of the following techniques can be used to pull together the results of an analysis of the external and internal business environment of an organisation?

- A. SWOT analysis.
- B. Resource audit.
- C. Five-forces model.
- D. Balanced business scorecard.

Correct Answer: A

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### QUESTION 7

Which of the following approaches is the variation of the Waterfall lifecycle that shows explicitly the link between the analysis stages and the testing stages?

- A. V model.
- B. Spiral model.
- C. Unified process.
- D. Workflow model.

Correct Answer: A

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### QUESTION 8

What stage of the V model provides the test criteria for user acceptance testing?

- A. The business needs.
- B. The requirements.
- C. The designed solution.
- D. The developed solution.

Correct Answer: B

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### QUESTION 9

What does a force-field analysis consider?

- A. Forces for and against business change.

- B. Forces in the competitive environment.
- C. The financial strength of the company.
- D. The power of external suppliers.

Correct Answer: A

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**QUESTION 10**

The table below shows the costs and savings associated with a project. In which of the following years does the project break even?

Item	Year 0	Year 1	Year 2	Year 3	Year 4
Hardware	£250,000	£0	£0	£0	£0
Software Acquisition	£75,000	£0	£0	£0	£0
Maintenance	£10,000	£11,000	£12,000	£13,000	£14,000
User Training	£5,000	£0	£0	£0	£0
<b>Clearer pictures and no water-mask in the Full Product</b>					
Savings	£40,000	£100,000	£100,000	£100,000	£100,000

- A. Year 2.
- B. Year 3.
- C. Year 4.
- D. The project does not pay back within the four year period.

Correct Answer: C

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**QUESTION 11**

Which of the following statements about a BAM is correct?

- A. The BAM is concerned with who carries out the activities.
- B. The BAM is concerned with where activities are carried out.
- C. There will be one BAM for each business perspective.
- D. The BAM is an AS-IS model of the real world.

Correct Answer: C

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**QUESTION 12**

When are the acceptance criteria for user acceptance testing defined?

- A. When the deliverables of the system design have been agreed.
- B. When the deliverables of the requirements analysis have been agreed.
- C. When the software has been completed and has passed system testing.
- D. When the users have had the opportunity to use the software for a period of time.

Correct Answer: B

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