Vendor:HP

Exam Code:HP2-H88

Exam Name: Selling HP Business Personal Systems Hardware 2019

Version: Demo

QUESTION 1

How much does HP Sure Sense cost?

A. HP charges $10 per license.

B. There is no additional cost.

C. HP charges up to $5 per license, depending on volume.

D. It is free if you register online within 30 days.

Correct Answer: B

Reference: https://press.ext.hp.com/us/en/press-releases/2019/hp-transforms-pc-security-with-AI-drivenhp-sure-sense.html

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QUESTION 2

Due to HP\\'s mission to reinvent technology, which "world\\'s first" HP inventions help businesses modernize their working environment? (Choose three.)

A. world\\'s first fingerprint reader

B. world\\'s first detachable digital pen

C. world\\'s first facial scanner

D. world\\'s first Thunderbolt dock with an audio-conferencing solution

E. world\\'s first bezel-less screen

F. world\\'s first outdoor-viewable display in a business convertible

G. world\\'s first detachable and tablet with an integrated privacy screen

Correct Answer: BDF

QUESTION 3

What does HP offer to customers looking to blend the virtual and physical worlds?

A. HP Omen fanny pack

B. HP Multi Jet Fusion 3D Printer

C. HP Virtual Reality solutions

D. HP Z8 G4 Workstation

Correct Answer: B

QUESTION 4

Which HP product has HP Sure View Gen3 as an option?

A. HP ProOne 600 G4 AiO PC

B. HP ProBook 400 G6 series Notebook PC

C. HP EliteOne 800 G5 AiO PC

D. HP Chromebook 14 G5

Correct Answer: C

QUESTION 5

What is the HP Endpoint Security Controller?

A. It is a physically isolated and cryptographically protected hardware component.

B. It is an HP software that holistically controls the security of the PC.

C. It is a control board that informs Microsoft Windows how the PC is protected.

D. It is a hardware component that proactively informs HP about security incidents.

Correct Answer: A

QUESTION 6

What is true about HP Sure Click?

A. It isolates web content in a virtual machine, where malware cannot affect other tabs, applications, or the operating system.

B. It helps IT departments develop and maintain policies for supported web browsers.

C. It helps IT administrators deploy and maintain security settings across a fleet of PCs.

D. It monitors keyboard clicks and adjusts the feel of the keys so that the user has a nice experience using the keyboard on an HP EliteBook.

Correct Answer: B

QUESTION 7

What are HP Lifecycle Services?

A. a multi-year contract that includes proactive security and management reporting

B. a portfolio of services centered around device security and sanitation

C. a portfolio of services that simplify device lifecycle management

D. a contract under which you get a new notebook every 3 years

Correct Answer: C

QUESTION 8

Your customer shares with you that their previous devices were unable to handle demanding software, such as Autodesk?3D Max?

Which HP series should you offer?

A. HP Z series

B. HP Pro series

C. HP Elite series

D. HP Business series

Correct Answer: A

QUESTION 9

What is the major security concern associated with company employees working in public areas and open offices, and how does HP address it?

A. virus attacks, which can be lessened with HP Sure Run

B. visual hacking, which can be prevented with HP Sure View

C. malware attacks, which can be mitigated with HP Sure Start

D. phishing attacks, which can be alleviated with HP Sure Click

Correct Answer: B

QUESTION 10

Your healthcare customer has overburdened IT staff and inadequate IT resources, but they have a growing need to migrate their devices from Microsoft Windows 7 to Windows 10. Which HP DaaS explanation is correct and relevant to this customer?

A. HP DaaS, which is a complete solution that includes migrating from Microsoft Windows 7 to Windows 10 on all existing PCs.

B. HP DaaS, which is a solution that combines hardware and premium same day support, proactive management, and services for every stage of the device lifecycle.

C. HP DaaS, which provides security and additional software to monitor the health of your PC, with reduced costs as all reporting is done automatically.

D. HP DaaS, which is a complete solution that combines hardware, support, proactive management, and services for every stage of the device lifecycle to optimize IT assets and resources.

Correct Answer: D

Reference: https://www8.hp.com/us/en/services/daas.html

QUESTION 11

Why is the HP EliteBook 840 G5 Healthcare Edition Notebook PC a good fit for a hospital?

A. It has the same durability as the standard HP EliteBook 840 G5 Notebook PC to withstand accidental drops or spills, but it can also be sanitized.

B. It is ultra-lightweight and has a detachable keyboard, thus making it easy for doctors to carry around.

C. It is white to match the hospital aesthetics and can be cleaned with bleach.

D. It has the same collaboration standards as the standard HP EliteBook 840 G5 Notebook PC, but has extra security for patient records.

Correct Answer: D

Reference: http://h20195.www2.hp.com/v2/getpdf.aspx/4AA7-2103ENUC.pdf

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QUESTION 12

How does the experience age change the workplace as compared to the information age? (Choose three.)

A. large open offices

B. cubicle work environment

C. smaller open offices

D. more car parking for employees

E. collaboration areas

F. at-home workspace solutions

G. fixed desks offices

Correct Answer: CEF

Reference: https://www8.hp.com/h20195/v2/GetPDF.aspx/4AA7-4457EEGB.pdf