Vendor:HP

Exam Code:HP2-W104

Exam Name: Selling HP TippingPoint Security Solutions

Version: Demo

QUESTION 1

What is the security approach that HP ESP adopted from Lockheed-Martin\\'s Computer Emergency Response Team to disrupt the adversary?

A. The Internal Emergency Response Team

B. The Destructor

C. The Kill Chain

D. Detect it. Contain it. Stop it

Correct Answer: C

QUESTION 2

What is an HP TippingPoint unique selling point for its hardware appliances?

A. Designed to be an inline and proactive Intrusion Prevention System

B. Designed to decrypt TLS traffic with hardware acceleration

C. Designed to be a passive Network Behavior Anomaly Detection engine

D. Market-leading, hardware-based sandboxing technology

Correct Answer: A

QUESTION 3

What is the key message about HP Security Research (HPSR) efforts?

A. SANS, CERT. NIST. OSVDB, software, and reputation vendors contribute information to the ThreatLinQ security portal.

B. More than 2000 software vendors help HP-EPP collect application vulnerabilities from around the globe.

C. There is a collaborative effort of HP teams: HP TippingPoint DV-Labs. HP Fortify Security Research Group (FSRG). HP ArcSight, 2DI, HP-Labs.etc.

D. More than 2000 customers help HP-PSG collect network and security data from around the globe.

Correct Answer: C

QUESTION 4

What are the three core areas where HP TippingPoint delivers unique capabilities and business benefits?

A. Cost reduction, regress mitigation, strategic advantage

B. Cost reduction, risk mitigation, strategic advantage

C. Cost increase, risk avoidance, strategic advantage

D. Risk mitigation, cost neutralization, design advantage

Correct Answer: B

QUESTION 5

What is the focus of HP TippingPoint\\'s security coverage?

A. Network Behavior and Anomaly Detection (NBAD)

B. The root cause of the security threat -- the actual software vulnerability

C. Email attachments (to decide if the network flow is malicious)

D. Heuristics and anomalies in the network flows

Correct Answer: B

QUESTION 6

Which HP ESP solution improves developer productivity as it reduces the vulnerability profile of enterprise applications and systems?

A. HP Fortify

B. HP TippingPoint

C. HP Atalla

D. HP ArcSight

Correct Answer: A

QUESTION 7

What is a major network security pain point that enterprises face in general?

A. The lack of manpower to administer IDS/IPS products that cause a lot of false-positives

B. The time lag between vulnerability full disclosure and responsible disclosure

C. The lack of manpower to track changes in source code

D. The rising cost of troubleshooting client operating system issues

Correct Answer: B

QUESTION 8

What is HP TippingPoint\\'s Web Application Digital Vaccine (WebApp-DV)?

A. HP TippingPoint Web applications delivered through the Threat Management Center

B. HP TippingPoint Web applications delivered through ThreatLinQ

C. An advanced mobile application that scans to uncover source code vulnerabilities

D. A program that scans individual Web applications to see where they need protection, and then builds targeted IPS filters to provide it

Correct Answer: D

QUESTION 9

What is an HP TippingPoint unique selling point?

A. Very high Return on Investment (ROI)

B. Very high Proof of Concept (PoC)

C. Low Mean-time to Failure (MTTF)

D. Low Total Cost of Ownership (TCO)

Correct Answer: A

QUESTION 10

What does HP TippingPoint protect?

A. Applications, software, and users

B. Users, compliance, and hardware

C. Applications, data, and users

D. Applications, data, and printers

Correct Answer: A

QUESTION 11

Which third-party organization is collecting statistics about vulnerability research and lists HP TippingPoint as the leader?

A. SANS - Vulnerability Tracking

B. Frost and Sullivan - Vulnerability Tracker

C. NIST-Vulnerability Tree

D. CERT - Vulnerability Triage

Correct Answer: B

QUESTION 12

Which cyber adversaries are the most efficient and effective in exploiting company assets?

A. Security administrators

B. Business partners

C. Disgruntled customers

D. Nation states, hacktivists, and cyber criminals

Correct Answer: D