Vendor: IBM

Exam Code: M2060-730

Exam Name: IBM B2B Integration-Network Sales Mastery Test v2

Version: Demo

QUESTION 1
What solution enables customers to exchange data with partners that belong to private networks or other public Value Added Networks (VAN)?

A. Interconnects
B. Data Archival Service
C. Mailslot
D. AS2 Service

Correct Answer: D
Explanation

Explanation/Reference:
Reference: http://pic.dhe.ibm.com/infocenter/sb2bsvcs/v1r0/index.jsp?topic= %
2Fcom.ibm.help.scnoverview.doc%2FSCN_Gateways.html

QUESTION 2
What additional components must be purchased in order to install and run a fully functional Standards Processing Engine environment?

A. WebSphere Transformation Extender
B. Sterling B2B Integrator
C. DB2
D. None of the above

Correct Answer: B
Explanation

Explanation/Reference:

QUESTION 3
What core capabilities does Standards Processing Engine provide?

A. Envelope, transform, communicate
B. Envelope, transform, de-envelope
C. Transform, envelope, mail
D. None of the above

Correct Answer: B
Explanation

Explanation/Reference:
Reference: http://www-03.ibm.com/software/products/en/standards-processing-engine

QUESTION 4
Which of the following products lets you extend the base data formatting and transformation capabilities to leverage and comply with Industry Specific data standards like HIPAA?

A. IBM Sterling File Gateway
B. IBM Sterling Control Center
C. IBM Multi-Enterprise Integration Gateway
D. IBM WebSphere Transformation Extender

Correct Answer: C
Explanation

QUESTION 5
Which mobile application tool allows customers to review the status of their B2B transactions in real-time, permits monitoring on the status of all transactions, and provides search and analysis functions on these transactions?

A. IBM Sterling Inflight Data Management Mobile
B. IBM Sterling Process Management Mobile
C. IBM Sterling B2B Integration Services Mobile
D. IBM Sterling B2B Visibility Mobile

Correct Answer: A
Explanation

Explanation/Reference:

QUESTION 6
Which solution takes responsibility for the delivery and operation of part or all of our customers B2B integration and infrastructure and processes?

A. IBM Sterling B2B Integration Services
B. IBM Sterling Collaboration Network
C. IBM Sterling B2B Integrator
D. IBM Sterling Managed AS2 Service

Correct Answer: A
Explanation

Explanation/Reference:
Reference: http://www-03.ibm.com/software/products/en/integration-services-basic

QUESTION 7
Which of the following is a reason why companies find it difficult to optimize their B2B Integration?

A. Skilled and experienced B2B resources are in short supply.
B. Limited IT bandwidth, expensive and resource intensive to meet document processing SLAs.
C. Too many manual processes create too many errors and negatively impact key processes like order to cash and reverse logistics.
D. All of the above.

Correct Answer: C
Explanation

Explanation/Reference:

QUESTION 8
Which IBM Sterling B2B Integration Services capability allows trading partners to eliminate manual processing errors by enabling a single real-time view across a supply chain?

A. B2B Process Management
B. B2BVisibility
C. B2B Integration Infrastructure
D. Community Support

Correct Answer: B

Explanation

Explanation/Reference:
Reference: https://www.google.com/url?
sa=t&rct=j&q=&esrc=s&source=web&cd=1&cad=rja&uact=8&ved=0CB8QFjAA&url=ftp%3A %2F%
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jpg&sig2=054i3smUR6oTBMlCN2cGkA&bvm=bv.77648437,d.d2s

QUESTION 9
IBM Sterling B2B Integration Services Basic provides all BUT the following service?

A. Mapping & Translation
B. B2B Process Management
C. Community Development
D. Infrastructure and communications

Correct Answer: D
Explanation

Explanation/Reference:
Reference: http://www-01.ibm.com/software/commerce/b2b/products/integration-services- basic/
features.html

QUESTION 10
Which of the following is NOT provided by WebSphere Transformation Extender?

A. A transformation function that can integrate with numerous applications
B. Built-in industry expertise through Industry Packs
C. Transformation to and from any document format
D. Communications protocols such as FTP and AS2

Correct Answer: A
Explanation

Explanation/Reference:

QUESTION 11
Which of the following discovery questions is focused on identifying B2B transformation opportunities?

A. Do you have an EDI strategy which aims to drive competitive differentiation by making your company
   as easy to do business with and scale for future state?
B. Do you have ERP upgrade/replacement projects either now or planned in the future?
C. Are you focused on acquisitions and divestitures and is your EDI strategy a part of that plan?
D. All of the above

Correct Answer: A
Explanation

Explanation/Reference:

QUESTION 12
Which of the following within IBM Sterling B2B Integrator is NOT designed to help with B2B collaboration?

A. Connect and manage diverse trading partner communities
B. Automate the execution of multi-enterprise processes

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