

**100%** Money Back  
**Guarantee**

**Vendor:**Microsoft

**Exam Code:**MB6-896

**Exam Name:**Distribution and Trade in Microsoft  
Dynamics 365 for Finance and Operations

**Version:**Demo

### QUESTION 1

You need to create a pro forma invoice to estimate the actual invoice amounts for a customer without posting the amounts.

Which two types of invoices can you use as the basis for the pro forma invoices? Each correct answer presents a complete solution.

- A. free text
- B. prepayment invoice
- C. sales order
- D. general journal

Correct Answer: B

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### QUESTION 2

You are a purchasing agent.

You have agreed on a purchase price with a supplier and create a purchase agreement.

Which two tasks can you perform with the purchase agreement? Each correct answer presents part of the solution.

- A. Create a release order when no commitment is defined for quantity of a product.
- B. Create purchase agreement lines based on quality or weight.
- C. Define a validity period for the purchase agreement.
- D. Place purchase agreement on hold during the ordering process.

Correct Answer: CD

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### QUESTION 3

You work for a dairy company.

Raw milk is purchased by the liters but is consumed in the bill of materials (BOMs) and formulas by the gram. Each finished milk product is tracked in the inventory system by the physical quantity of milk containers that were produced.

You need to configure a unit of measure conversion based on liters and grams.

How should you configure this conversion?

- A. Create one item number that uses grams as the unit of measure. Create a second item number that uses liters as the unit of measure. Create transfer between the items when you need to purchase or consume the items.
- B. Create one item number. Create an intra-unit conversion on the product to convert the grams to liters.

C. Create one item number with two different configurations. Set one configuration to grams and the other to liters. Then, create transfers between the configurations when you need to purchase or consume the items.

D. Create an inter-unit conversion on the product to convert the grams to liters.

Correct Answer: C

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#### **QUESTION 4**

You are the quality manager for a company. You to set up a test for specific components of an item.

You need to configure the system to indicate whether tests pass or fail.

What should you configure?

A. item quality group

B. quality group

C. test outcomes

D. item sampling

Correct Answer: D

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#### **QUESTION 5**

You are creating new attributes for an apparel company. You create three new attributes that are related to the Shirts category.

You need to assign the three new attributes to the Shirts category.

What should you create?

A. attribute types

B. batch attributes

C. attribute groups

D. batch attribute groups

Correct Answer: A

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#### **QUESTION 6**

When a receipt date is entered on a sales order, the system must compute the shipment date and adjust the priority for shipment.

You need to configure Microsoft Dynamics 365 for Finance and Operations to meet the requirements.

Which three parameters should you configure? Each correct answer presents part of the solution.

- A. working days
- B. sales lead time
- C. stock availability
- D. delivery date control
- E. reservation status

Correct Answer: BCD

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#### **QUESTION 7**

You are the quality manager for a company.

Many customers complain about product A0001 due to low quality. You decide to require stricter quality monitoring.

You need to ensure that when a certain item is received, the item is automatically quarantined.

Which group should you assign an item to for automatic quarantining?

- A. tracking dimension group
- B. item model group
- C. item group
- D. storage dimension group

Correct Answer: C

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#### **QUESTION 8**

You need to create a group to organize customers that share similar sales commission attributes. Which group should you use?

- A. Vendor group
- B. Customer group
- C. Customer groups for commissions
- D. Commission group

Correct Answer: C

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#### **QUESTION 9**

You add a new product to the system.

You need to assign attributes to the product.

Where should you assign the attributes?

- A. in the Product form
- B. in the category hierarchy
- C. in the category assigned to a product
- D. in the item group

Correct Answer: B

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#### **QUESTION 10**

You are an accounts payable manager. You have an agreement with a vendor that defective items will be returned with a reference to the original purchase order.

You need to create a vendor credit note.

Which three methods can be used to create a vendor credit note? Each answer presents a complete solution.

- A. Create a purchase order with the purchase type set to journal.
- B. Create a purchase order line for a negative quantity.
- C. Create credit notes on the PO header.
- D. Create a purchase order with the purchase type set to returned order.
- E. Create a purchase order with the purchase type set to blanket order.

Correct Answer: BCD

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#### **QUESTION 11**

You are creating a customer record.

You need to add transportation costs to customer orders.

What should you define?

- A. Sales Tax Group
- B. Terms of Payment
- C. Delivery Terms
- D. Mode of Delivery

Correct Answer: D

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**QUESTION 12**

For all the customers in a specific geographical area, you must assess a four percent charge due to a recent government regulation.

You need to configure Microsoft Dynamics 365 for Finance and Operations to automatically assess the charge for appropriate customers.

What should you configure?

- A. a delivery charge group
- B. a customer charge group
- C. a service item
- D. a state sales tax group

Correct Answer: D

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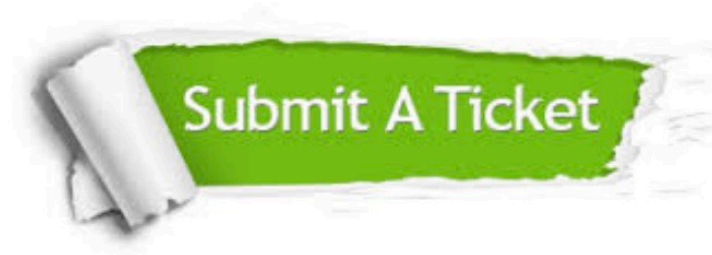
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